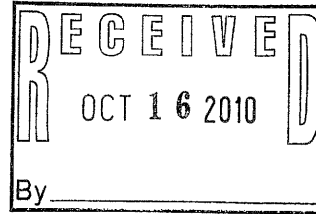


October 12, 2010

**Baird**

Eric Pitz, President  
McMullen & Pitz Construction Company  
17 Maritime Drive  
Manitowoc, WI 54221

Baird & Associates  
2981 Yarmouth Greenway Drive  
Madison, Wisconsin 53711 USA  
T. 608 273 0592  
F. 608 273 2010



oceans  
engineering  
lakes  
design  
rivers  
science  
watersheds  
construction

Re: Port Washington Marina  
2010 Dockage Replacement

Dear Mr. Pitz:

On behalf of W.F. Baird & Associates, I wish to express our gratitude and satisfaction with the professional and attentive manner in which McMullen & Pitz Construction Company managed the construction of the dockage improvements for the Port Washington Marina.

McMullen & Pitz performed exceptionally, beginning the work in the fall and completing the work under budget and on time for the 2010 boating season. As a result, the marina did not lose revenue due to construction.

We are pleased that you were able to maintain the construction budget as you did. While your low bid was significantly lower than that of your competitor, you reasonably complied with the City's requests for additional services and still completed the project within the City's original budget and schedule.

It was particularly a pleasure working with Ted Jennejohn. Ted earned the respect of not only myself, but that of the City's Public Works Director and the Harbor Master. It was also a pleasure working with you.

If listed as a reference, I will be able to confirm that McMullen & Pitz Construction Company performed well and within budget. Thank you.

Sincerely,  
Baird & Associates

A handwritten signature in black ink, appearing to read "Larry Ryan".

Larry Ryan, P.E.  
Associate and Project Manager

cc: Rob Vanden Noven, Director of Public Works and City Engineer

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